

# MARKET SNAPSHOT

MARCH 2021

Ventura

LIV | Sotheby's  
INTERNATIONAL REALTY

## VENTURA | All Residential

### THIS MONTH

March	2020	2021	% Change
Total Sales Volume	\$51,696,000	\$90,130,941	<b>74%</b>
Number of Properties Sold	70	103	<b>47%</b>
Average Sold Price	\$738,514	\$875,057	<b>18%</b>
Average Price/Square Foot	\$443	\$508	<b>15%</b>
Average Days on the Market	73	26	<b>-64%</b>
Highest Sold Price	\$3,855,000	\$5,000,000	<b>30%</b>
Average List Price	\$755,999	\$867,459	<b>15%</b>
Number of New Listings	106	118	<b>11%</b>

### LAST 12 MONTHS - YEAR OVER YEAR

Apr 1 <sup>st</sup> through Mar 31 <sup>st</sup>	'19 -'20	'20 -'21	% Change
Total Sales Volume	\$721,324,880	\$903,704,518	<b>25%</b>
Number of Properties Sold	1,107	1,155	<b>4%</b>
Average Sold Price	\$651,603	\$782,428	<b>20%</b>
Average Price/Square Foot	\$417	\$470	<b>13%</b>
Average Days on the Market	71	44	<b>-38%</b>
Highest Sold Price	\$6,100,000	\$5,125,000	<b>-16%</b>
Average List Price	\$750,911	\$834,192	<b>11%</b>
Number of New Listings	1,259	1,283	<b>2%</b>

## VENTURA | \$1M+

### THIS MONTH

March	2020	2021	% Change
Total Sales Volume	\$16,609,000	\$35,340,574	<b>113%</b>
Number of Properties Sold	9	20	<b>122%</b>
Average Sold Price	\$1,845,444	\$1,767,028	<b>-4%</b>
Average Price/Square Foot	\$693	\$851	<b>23%</b>
Average Days on the Market	129	50	<b>-61%</b>
Highest Sold Price	\$3,855,000	\$5,000,000	<b>30%</b>
Average List Price	\$1,637,689	\$1,626,778	<b>-1%</b>
Number of New Listings	18	27	<b>50%</b>

### LAST 12 MONTHS - YEAR OVER YEAR

Apr 1 <sup>st</sup> through Mar 31 <sup>st</sup>	'19 -'20	'20 -'21	% Change
Total Sales Volume	\$143,979,399	\$289,291,454	<b>101%</b>
Number of Properties Sold	92	174	<b>89%</b>
Average Sold Price	\$1,564,993	\$1,662,594	<b>6%</b>
Average Price/Square Foot	\$654	\$706	<b>8%</b>
Average Days on the Market	114	79	<b>-31%</b>
Highest Sold Price	\$6,100,000	\$5,125,000	<b>-16%</b>
Average List Price	\$1,879,947	\$1,705,604	<b>-9%</b>
Number of New Listings	166	238	<b>43%</b>

Based on residential sales reported to Ventura County Regional Data Share (VCRDS) for the city of Ventura. This representation is based in whole or in part on data supplied by VCRDS. VCRDS does not guarantee nor is in any way responsible for its accuracy. Data maintained by VCRDS may not reflect all real estate activity in the market. Data pulls executed 4/5/2021.

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