

MARKET SNAPSHOT

MARCH 2021

Ventura County

LIV Sotheby's
INTERNATIONAL REALTY

VENTURA COUNTY | All Residential

THIS MONTH

March	2020	2021	% Change
New Listings	833	977	17%
Sold Listings (All residential)	652	780	20%
Sold Single Family	477	570	19%
Sold Attached Dwellings	171	208	22%
Average Sold Price	\$748,728	\$856,575	14%
Average Days on Market	67	34	-49%
% Sold Price to List Price	98.26%	101.44%	3%
Total Dollar Volume Sold	\$488,170,978	\$668,129,068	37%

LAST 12 MONTHS - YEAR OVER YEAR

Apr 1 st through Mar 31 st	'19-'20	'20-'21	% Change
New Listings	10,767	10,278	-5%
Sold Listings (All residential)	8,586	8,901	4%
Sold Single Family	6,434	6,645	3%
Sold Attached Dwellings	2,106	2,217	5%
Average Sold Price	\$722,794	\$818,699	13%
Average Days on Market	74	53	-28%
% Sold Price to List Price	97.44%	99.29%	2%
Total Dollar Volume Sold	\$6,205,917,705	\$7,287,243,932	17%

VENTURA COUNTY | \$1M+

THIS MONTH

March	2020	2021	% Change
New Listings	147	249	69%
Sold Listings (All residential)	89	154	73%
Sold Single Family	87	149	71%
Sold Attached Dwellings	2	5	150%
Average Sold Price	\$1,684,618	\$1,637,840	-3%
Average Days on Market	117	57	-51%
% Sold Price to List Price	94.66%	99.41%	5%
Total Dollar Volume Sold	\$149,931,058	\$252,227,450	68%

LAST 12 MONTHS - YEAR OVER YEAR

Apr 1 st through Mar 31 st	'19-'20	'20-'21	% Change
New Listings	1,999	2,206	10%
Sold Listings (All residential)	1,069	1,577	48%
Sold Single Family	1,038	1,539	48%
Sold Attached Dwellings	30	37	23%
Average Sold Price	\$1,649,397	\$1,679,012	2%
Average Days on Market	117	95	-19%
% Sold Price to List Price	94.50%	96.56%	2%
Total Dollar Volume Sold	\$1,763,206,058	\$2,647,803,296	50%