

MARKET SNAPSHOT

MARCH 2021

Santa Paula

LIV | Sotheby's
INTERNATIONAL REALTY

SANTA PAULA | All Residential

THIS MONTH

March	2020	2021	% Change
Total Sales Volume	\$9,580,124	\$12,238,354	28%
Number of Properties Sold	18	15	-17%
Average Sold Price	\$532,229	\$815,890	53%
Average Price/Square Foot	\$349	\$389	11%
Average Days on the Market	84	41	-51%
Highest Sold Price	\$980,000	\$3,701,000	278%
Average List Price	\$450,942	\$742,251	65%
Number of New Listings	23	18	-22%

LAST 12 MONTHS - YEAR OVER YEAR

Apr 1 st through Mar 31 st	'19 - '20	'20 - '21	% Change
Total Sales Volume	\$89,995,895	\$111,671,022	24%
Number of Properties Sold	175	175	0%
Average Sold Price	\$514,262	\$638,120	24%
Average Price/Square Foot	\$340	\$343	1%
Average Days on the Market	87	68	-22%
Highest Sold Price	\$2,350,000	\$5,800,000	147%
Average List Price	\$647,031	\$724,052	12%
Number of New Listings	244	206	-16%

SANTA PAULA | \$1M+

THIS MONTH

March	2020	2021	% Change
Total Sales Volume	\$0	\$4,708,000	--
Number of Properties Sold	0	2	--
Average Sold Price	\$0	\$2,354,000	--
Average Price/Square Foot	\$0	\$652	--
Average Days on the Market	0	44	--
Highest Sold Price	\$0	\$3,701,000	--
Average List Price	\$0	\$1,573,500	--
Number of New Listings	0	4	--

LAST 12 MONTHS - YEAR OVER YEAR

Apr 1 st through Mar 31 st	'19 - '20	'20 - '21	% Change
Total Sales Volume	\$9,545,000	\$28,796,175	202%
Number of Properties Sold	7	14	100%
Average Sold Price	\$1,363,571	\$2,056,869	51%
Average Price/Square Foot	\$529	\$483	-9%
Average Days on the Market	213	182	-15%
Highest Sold Price	\$2,350,000	\$5,800,000	147%
Average List Price	\$2,142,454	\$1,932,769	-10%
Number of New Listings	22	26	18%

Based on residential sales reported to Ventura County Regional Data Share (VCRDS) for the city of Santa Paula. This representation is based in whole or in part on data supplied by VCRDS. VCRDS does not guarantee nor is in any way responsible for its accuracy. Data maintained by VCRDS may not reflect all real estate activity in the market. Data pulls executed 4/5/2021.

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