

MARKET SNAPSHOT

MARCH 2021

Ojai

LIV | Sotheby's
INTERNATIONAL REALTY

OJAI | All Residential

THIS MONTH

March	2020	2021	% Change
Total Sales Volume	\$8,456,000	\$21,884,564	159%
Number of Properties Sold	7	15	114%
Average Sold Price	\$1,208,000	\$1,458,971	21%
Average Price/Square Foot	\$786.25	\$647.45	-18%
Average Days on the Market	63	47	-25%
Highest Sold Price	\$3,000,000	\$2,397,590	-20%
Average List Price	\$1,284,000	\$1,464,667	14%
Number of New Listings	16	20	25%

LAST 12 MONTHS - YEAR OVER YEAR

April st through March 31 st	'19- '20	'20- '21	% Change
Total Sales Volume	\$163,479,483	\$226,336,649	38%
Number of Properties Sold	143	156	9%
Average Sold Price	\$1,143,213	\$1,450,876	27%
Average Price/Square Foot	\$587.53	\$621.33	6%
Average Days on the Market	101	86	-15%
Highest Sold Price	\$12,800,000	\$10,800,000	-16%
Average List Price	\$1,201,089	\$1,494,082	24%
Number of New Listings	184	184	0%

OJAI | \$1M+

THIS MONTH

March	2020	2021	% Change
Total Sales Volume	\$4,690,000	\$17,031,564	263%
Number of Properties Sold	2	9	350%
Average Sold Price	\$2,345,000	\$1,892,396	-19%
Average Price/Square Foot	\$1,330.02	\$679.72	-49%
Average Days on the Market	120	58	-52%
Highest Sold Price	\$3,000,000	\$2,397,590	-20%
Average List Price	\$2,612,500	\$1,900,889	-27%
Number of New Listings	8	11	38%

LAST 12 MONTHS - YEAR OVER YEAR

April st through March 31 st	'19 - '20	'20 - '21	% Change
Total Sales Volume	\$104,301,308	\$170,759,055	64%
Number of Properties Sold	53	82	55%
Average Sold Price	\$1,967,949	\$2,082,428	6%
Average Price/Square Foot	\$760.05	\$726.68	-4%
Average Days on the Market	125	116	-7%
Highest Sold Price	\$12,800,000	\$10,800,000	-16%
Average List Price	\$2,105,960	\$2,155,280	2%
Number of New Listings	100	102	2%

Based on residential sales reported to Ojai Valley Multiple Listing Service (OVMLS) for the city of Ojai. This representation is based in whole or in part on data supplied by OVMLS. OVMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by OVMLS may not reflect all real estate activity in the market.

MARKET SNAPSHOT | City of Ojai

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